

Royal Perth Yacht Club Preferred Supplier Directory

The Royal Perth Yacht Club is proud to partner with a diverse network of sponsors whose support plays a vital role in the continued success of the Club. Across all levels of sponsorship, these valued organisations contribute to the delivery of exceptional sailing programs, memorable events, and outstanding experiences for our Members and guests.

From premier partnerships through to event and race support, each sponsor plays an important role in strengthening our community, enhancing our offerings, and helping to uphold the proud traditions of the Club.

We are grateful for the ongoing commitment of our Platinum, Gold, Silver and Bronze Sponsors, as well as our Race and Series, and Value Partners, whose collective support enables the Royal Perth Yacht Club to thrive both on and off the water. We also acknowledge those who have supported the Club in years past, whose contributions remain an important part of our history.

Together, these partnerships help shape the future of the Royal Perth Yacht Club and ensure its continued growth for generations to come.

We encourage Members to refer to this directory when seeking services, expertise, or trusted business connections. By supporting the businesses and organisations that support the Royal Perth Yacht Club, we strengthen our Club community and foster meaningful partnerships that help the Club continue to grow and thrive.



Platinum Sponsors




West Australian company, Ciltech provides products and services to the marine, mining, and construction industry. Specializing in the design, manufacture, and construction of floating jetty systems that service both residential and commercial applications. Ciltech has worked on some of WA's highest marine projects and brings extensive industry knowledge and experience. Contact them for a quote.

 @Ciltech

 @ciltechau

 @ciltechau

 0433 749 749

 info@ciltech.com.au

 www.ciltech.com.au




Australia's largest boat insurance provider and have been protecting the needs of Australian boaties since 1959. Underwritten by Allianz, they have cover options to suit a variety of boats and on water activities.

 @ClubMarineAU

 @clubmarine_insurance

 @club-marine-limited

 @ClubMarineTV

 (03) 9224 3037

 sales@clubmarine.com.au


 www.clubmarine.com.au

Gold Sponsors

AbaXa


Abaxa brings innovation, professionalism and a strong commitment to excellence, values that align perfectly with our Club and community.

Their support helps us continue delivering exceptional experiences for our members, sailors and guests both on and off the water.


 @abaxaengineering

 @ciltechau

 @ciltechau

 1300 369 642


 enquiries@abaxa.com.au


 www.abaxa.com.au


hybrid ICT

Hybrid ICT takes pride in delivering trusted IT solutions that businesses can rely on for security, efficiency, and growth. Our team of experts work closely with clients to design and implement technology systems tailored to meet specific business needs, ensuring every solution is both practical and scalable. Book in for a cybersecurity and compliance review with one of their friendly experts.


 @HybridICT

 @hybridict

 @hybrid-ict

 (08) 6365 5603

 helpdesk@hybridict.com.au

 www.hybridict.com.au



Silver Sponsors



Since 1984, Copyworld Toshiba has been delivering smarter printing and office technology solutions, all backed by their commitment to local service and genuine customer care.

Copyworld has grown from humble beginnings in Adelaide to become a trusted partner for businesses across Australia. With purpose-built offices in Adelaide and Perth, and over 60 dedicated employees, they are proud to deliver exceptional service and support to their clients nationwide.

 @CopyworldAU  @copyworld  @copyworld  @CopyworldAU

 9444 8988  info@copyworld.com.au  www.copyworld.com.au



Bronze Sponsors



Abel Property is an award-winning, innovative Perth-based real estate agency established in 2004, specialising in residential sales, property management, and land projects. Headquartered in Leederville, the agency is recognized as a leader in Western Australia, offering comprehensive in-house marketing, finance, and sales services, recently ranked highly by REB and REIWA.

- @abelpropertyperth
- @abelproperty
- @abelproperty
- @abel_property
- (08) 9208 1999
- leederville@abelproperty.com.au
- www.abelproperty.com.au



Whether you're seeking a bedside table, coffee table, or a welcoming entryway statement piece, Continuum Design's infinity tables will be the conversation starter your space never had.

- @infinitytables.au
- @infinity_tables.au
- @infinity_tables
- 0468 869 984
- contact@continuumdesigns.com.au
- www.continuumdesigns.com.au

PROVIDENT

LENDING & BUSINESS SOLUTIONS

Provident is an award-winning independent brokerage offering a full range of quality finance solutions for business, home and personal needs, with access to more than 30 lender options and hundreds of products. Their focus is on ensuring they find the right product that is tailored to their clients' needs. Book in for a review with one of their experienced consultants.

For every RPYC member who completes a loan or finance solution through Provident, they will donate 10% of their brokerage (up to \$500) back to RPYC to Off the Beach programs. These funds will directly support dinghy sailing and youth development programs, helping grow the next generation of sailors at the club.

- @ProvidentLendingandBusiness
- @provident_solutions
- @provident-business-solutions
- (08) 6201 0143
- info@providentsolutions.com.au
- www.providentsolutions.com.au

Rapid Teams

Rapid Teams is WA's top-rated team building provider, delivering fun and innovative experiences that drive real results. They work with teams in Perth and all over WA by delivering experiential team training or teambuilding.

 @Rapid-Teams

 @rapid_teams

 @rapid-teams

 @rapidteamsteambuilding498

 www.rapidteams.com.au

 1300 773 867

 team@rapidteams.com.au




Race and Series Sponsors


3drops





3drops began with a family farm and a vision, to produce premium wines and extra virgin olive oil whilst maintaining the integrity of the land for generations to come. Southwest of Mount Barker in the heart of the acclaimed Great Southern wine region of Western Australia, vines and olive trees flourish side by side in the cool, pristine climate. Visit 3drops online for a 10% discount on wine orders.


 @3drops.winery

 @joanne3drops

 @joanne3drops

 0417 172 603

 info@3drops.com


 www.3drops.com



Bay Marine prides itself in providing quality, convenient and proactive service to ensure their clients are 100% satisfied. They specialise in a range of boat maintenance, boat repairs, boat mechanic and shipwright services that includes: boat lifting and hard standing, antifoul removal and application, painting, boat polishing and detailing, custom timber work, fibre glass repairs, boat restorations and conversions, all boat mechanical servicing. Bay Marine provides personal service and exceptional quality and is committed to securing lasting relationships with our customers.

 @boatmaintenanceperth

 @baymarine_

 (08) 9386 7059

 admin@baymarine.net.au

 www.baymarine.net.au



CANOPY WINES



PEMBERTON
WESTERN AUSTRALIA

Canopy Wines is a family-owned vineyard situated on 60 acres in the Southern Forest region of Pemberton, Western Australia. The property, located approximately 15km east of Pemberton, features 24 acres of vines planted in rich karri loam soil with granodiorite underpinnings, producing cool-climate wines like Shiraz, Riesling, and Rosé.

 0449 170 862  sales@canopywines.com.au

 www.canopywines.com.au



Great Southern Lime is more than a resource; it's a regional partner. They champion local projects, sustainable farming, and long-term food security so the Great Southern can thrive today and well into the future.

 sales@greatsouthernlime.com.au  admin@greatsouthernlime.com.au


 www.greatsouthernlime.com.au  0429 466 037



JarrahWood Estate is a boutique family vineyard in Brookhampton, within Western Australia's Geographe wine region. Founded by Paul King, the estate specializes in handcrafted, award-winning wines—including Grenache, Shiraz, GSM, and Rosé—derived from historic vineyards dating back to the 1850s, featuring sustainable practices like using sheep for vineyard management. Visit JWE for a 15% online discount.

 @jarrahwoodestate  @jarrahwood_estate

 info@jarrahwoodestate.com.au  www.jarrahwoodestate.com.au

 (08) 9205 6000


Limeburners & GINIVERSITY

IN THE VALLEY

Limeburners & Giniversity are premium, award-winning Western Australian craft spirit brands founded by Cameron Syme in 2004 under the Great Southern Distilling Company. They produce Limeburners Single Malt Whisky, Tiger Snake Whiskey, and Giniversity gin across three main locations: Albany (flagship), Margaret River, and the Swan Valley. Visit them online for a 10% discount.

 @LimeburnersGiniversityAlbany  @limeburners_giniversity_albany




 (08) 9842 5363  ACD@distillery.com.au

 <https://distillery.com.au/pages/limeburners-and-giniversity-albany>



North Sails is the world's leading sailmaker, founded in 1957, supplying high-performance sails for racing and cruising. Known for technology-driven, 3Di molded sails, they dominate in Grand Prix racing (America's Cup, offshore) while offering durable, innovative, and eco-conscious options for cruisers. The company features a global network of 150+ lofts.



 @NorthSailsWorldwide  @northsails  @north-sails

 @north_sails  (08) 9314 7631  www.northsails.com/en-au



PATRIK Windsurfing, founded in 2010 by renowned shaper and racer Patrik Diethelm and Karin Jaggi, is a premium brand specializing in high-performance windsurfing boards, sails, foils, and wings. Known for combining extensive World Cup racing expertise with meticulous design, PATRIK focuses on speed, control, and, in many cases, innovative hand-shaped construction.

 @PatrikWindsurfWA  @patrikwindsurf  @patrikwindsurf

 www.patrikinternational.com/en  www.surfsailaustralia.com.au



Refined Edge is not a volume or project builder, and they don't cut corners. Each home they build boasts a superior level of design, inclusions and specifications, offering their clients the hallmarks of a high-end build alongside genuine value for money.

@refinededgehomes @refinededgehomes @refinededge5549

@refined-edge-homes www.refinededgehomes.com.au

info@refinededgehomes.com.au (08) 9387 7500



SEASHELLS
HOSPITALITY GROUP

Seashells Hospitality Group (SHG) is a leading Western Australian tourism management company specializing in 4.5-star self-contained, serviced apartments in prime coastal locations. Founded in 1994, it manages award-winning properties in Broome, Mandurah, Scarborough, Yallingup, and soon Jurien Bay (2027), focusing on quality, leisure-focused accommodation.

@SeashellsHospitalityGroup @seashellsgroup @seashellsgroup

@seashellsgroup (08) 9205 6000 admin@seashells.com.au

www.seashells.com.au



When it comes to events, Stage and Studio Productions are a one-stop shop for your production requirements. The team at Stage and Studio Productions have a wealth of knowledge around venues, equipment, styling and everything that goes into making an event successful and professional.

@stageandstudioproductions @stagestudioproductions5140

(08) 6161 9704 info@stageandstudio.com.au

www.stageandstudio.com.au



Vaikobi is an Australian-based performance water sports brand established in 2012, specialising in innovative, technically advanced clothing and safety gear for paddlers, surf skiers, and sailors. Known for their high-visibility, lightweight PFDs (like the V4 Vaikobi) and breathable, thermo-regulating apparel, Vaikobi focuses on maximizing comfort and performance in ocean environments.

@vaikobi @vaikobi @vaikobi @vaikobi
 sales@vaikobi.com.au www.vaikobi.com.au 0410 550 781



WA Fuel Supplies is a Western Australian company providing comprehensive petroleum products, including bulk fuel distribution and lubricant supply to industries like mining, agriculture, and transport. They operate 24/7, offering on-site refueling and a fuel card program for discounted rates. They are known for providing tailored fuel solutions to regional areas.

@wafuels @wa-fuel-supplies-pty-ltd (08) 9468 7338
 salesadmin@wafuels.com.au www.wafuelsupplies.com.au



Wilson Brewing Company is a family-owned, 5-barrel craft brewery based in Albany, Western Australia, founded by Matty and Jessica Wilson to serve local, high-quality beer. Started in 2015, it highlights Albany's local pride, featuring a rustic brewery venue and a new tavern on Stirling Terrace.

@WilsonBrewingCo @wilson_brewing_company
 (08) 9841 1733 info@wilsonbrewing.com.au
 www.wilsonbrewing.com.au

Value Partners

Our value partners are local businesses that are part of our community and support our Members with goods and services. Value Partners offer special pricing and discounts to RPYC card holders.

Businesses	Website	Discount
All Signs	allsignswa.com.au	10% off mention RPYC Membership to reedeem
Ararat Kebabs	www.facebook.com/AraratKebabs	10% off in store
Beast Carpet Cleaning	www.facebook.com/beastcarpetcleaning	10% off new customer bookings made by phone Mention RPYC membership to redeem
Fat Burners Only	www.fatburnersonly.com.au	10% off with code
Fisch on Broadway	www.fischonbroadway.com.au	10% off in store
Jarrahwood Estate	www.jarrahwoodestate.com.au	15% off online orders
Keturah Life	www.keturah.com.au	10% off all products and services in store
Giniversity and Limeburners	distillery.com.au	10% off (Online)
Mariko Boutique	marikoboutique.com.au	10% off in store
Riverside Cafe, Bar & Restaurant	riversidecafep Perth.com.au	10% off in store
Sandalford Wines	www.sandalford.com	10% off in store and online (Maximum Spend: \$500)
Ventur Atlas Luxury Kimberley Tours	www.venturatlas.com.au	10% off online bookings with code

For online discount codes, please contact the organisations directly or call Reception on (08) 9389 1555.

Interested in Partnering with RPYC?

Align your business with Western Australia's premier sailing and boating community! With a history spanning over 160 years, the Royal Perth Yacht Club is not only a hub for world-class sailing events but also a vibrant social destination for a diverse network of members, families, and professionals.

Benefits

- Networking opportunities
- Brand exposure
- Research and insights
- Dedicated Account Manager
- Product placement opportunities
- Tailored packages
- Targeted opportunities
- Exclusive event offers.

Ready to elevate your business?

Through tailored sponsorship packages, strategic branding, and measurable results, we ensure that your partnership delivers real value and meaningful engagement with our members and beyond.

If you're interested in our sponsorship packages or would like to find out more information, please don't hesitate to reach out.

Contact us for more information



(08) 9389 1555



marketing@rpyc.com.au



www.rpyc.com.au/our-sponsors

Levels of Sponsorship

Platinum Sponsorship

- Premier partnership status with highest level of brand visibility
- Naming rights or major event alignment opportunities
- Prominent logo placement across Club communications, events, and digital platforms
- Exclusive access to premium Club experiences and networking opportunities
- Bespoke partnership inclusions tailored to business objectives.

Gold Sponsorship

- High-profile brand exposure across key Club touchpoints
- Association with major events, programs, or initiatives
- Logo inclusion across marketing collateral and digital platforms
- Access to selected Club events and networking opportunities
- Opportunities for brand activation within the Club environment
- Omnichannel marketing strategy.

Silver Sponsorship

- Consistent brand presence across Club communications and selected events
- Association with specific programs or initiatives
- Logo placement on relevant promotional material
- Invitations to Club events and engagement opportunities.

Bronze Sponsorship

- Foundational level of support with brand recognition within the Club
- Inclusion in sponsor listings and selected communications
- Opportunities to engage with the Club community
- Access to select Club experiences and events.
- Entry-level brand activation opportunities.

Race and Series Sponsorship

- Direct alignment with the Royal Perth Yacht Club sailing calendar
- Branding on race materials, course signage, and event communications
- Presentation opportunities at race briefings or prizegivings
- Engagement with competitors, Members, and spectators
- Strong association with the Club's on-water activity and heritage
- Six (6) months to year-round promotions
- High profile state and national regattas
- VIP invitations to presentations and club events.

Value Partners

- Promote products and services to RPYC Members
- Offer exclusive member discounts or benefits
- Brand exposure through Club communications
- Listing in the Club's partner directory and web page
- Build engagement within the Club community



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(08) 9389 1555
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www.rpyc.com.au

